



Hewlett-Packard Company
24500 SH290
Cypress, TX 77429USA
www.hp.com

Randy Wagner
Director
NA Channel Service
Delivery
HP Services

March 25, 2003
SUPERCO INC
EAST Region
SOUTHEAST Global Business Unit (GBU)

Attention: Gerd Hofmann

Gerd,

Congratulations!

HP is pleased once again to call attention to the partners who performed exceptionally well in the quarter ending December 31, 2002. SUPERCO INC distinguished itself as a winning partner in the SOUTHEAST GBU.

As part of the pre-merger Compaq award and recognition program, we selected the appropriate partners from each service area to officially recognize them for their contribution. SUPERCO INC has been elected as an All Star partner for the SOUTHEAST GBU for Q1 2003.

Ryan Rosebrough, your HP Partner Manager, confirms that you did an outstanding job in both Operational Performance and Customer Satisfaction. As a result of your All Star recognition, we will publish your achievements through announcements on various web sites and company news letters. For additional information on the award program and to see a list of previous award winning partners, visit the Business Partner Site at www.compaq.com/businesspartner. After logging in select "Service Sales and Delivery" and access the Compaq Services Network.

With partners like SUPERCO INC, HP can look forward with confidence to continued growth. We anticipate a successful relationship as we all strive to make the right decisions for our companies and our customers.

Respectfully,

Randy Wagner, Director
Channel Service Delivery

CC: Ryan Rosebrough, Compaq Partner Manager

